



ETIM
International

The international classification
standard for technical products



Membership Directory 2020

V1 – November 2020



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INTRODUCTION

This directory of members provides key information about ETIM International, the network of National ETIM Organisations and the key contacts responsible for the development of the ETIM Standard and its promotion in over 20 countries across the globe.

If ETIM does not already have a presence in your country and you are interested in finding out more about becoming the National ETIM Organisation, please contact [ETIM International](#), using the contact details below.

If ETIM already exists in your country and if you want to find out more, either as a company wishing to adopt ETIM in your business or as an organisation wishing to represent an ETIM sector not already represented, please contact your National ETIM Organisation. You will find contact information in the following pages.

Kind regards,

Jan Janse
President, ETIM International

ETIM INTERNATIONAL CONTACT INFORMATION

T: +32 2 5889827

E: info@etim-international.com



BRIEF HISTORY OF ETIM

1991

The ETIM project was initiated by the Dutch electrical contractors' association (UNETO). They identified a growing need for digitised product data, especially technical product data, to select and compare products by their technical and performance attributes and reduce errors brought about by using incorrect and inaccurate data.

Working with industry partners, they created ETIM – the Electrotechnical Information Model - a simple and logical data model for the classification of the electrotechnical products they used. They defined common features, values and synonyms for thousands of product classes that became the norm for selecting and specifying products, making it easy to get product selection right first time.

Convinced by the logic, robustness, and simplicity of the ETIM model, wholesalers and manufacturers adopted it enabling seamless transfer of information across the full length of the supply chain.

1998

Impressed by the standard, the Dutch HVAC and Sanitary Sector adopted ETIM and ETIM's 2nd 'Sector' was born.

1999

Foundation of ETIM Germany.

2001

Signed cooperation agreement with eCI@ss.

2002

ETIM Version 2.0 launched with 1,546 product classes in English, German and Dutch. Introduction of BMEcat (XML Interface). Cooperation with Proficl@ss International signed.

2005

ETIM Version 3.0 launched with 2174 classes, supporting frictionless product data exchange between different countries enabling international expansion.

2006

Community of Interests formed with Netherlands, Spain, Germany, Switzerland, Sweden & Belgium.

2008

In Barcelona, on 24th October, these same country members founded the international association, ETIM International, a Brussels-based, not-for-profit organisation with Marc Habets as its first President.

2009

Shipbuilding Sector starts in the Netherlands.

2010

Poland and Austria become members.

2011

Technical Committee (now Standardisation Committee) formed.

2012

France becomes a member.

2013

Franz Ernst elected President.

2014

Norway and Denmark become members.

ETIM Video and online validation tool created.

Building Materials Sector created.

ETIM Version 6 launched with 4,395 product classes in 4 Product Sectors.

2015

Finland, North America and Italy join.

2016

UK becomes a member.

ETIM celebrates 25 years.

ETIM Modelling Class (ETIM MC) created.

2017

Lithuania and Russia join.

Cooperation with BuildingSmart International signed.

Jan Janse becomes third President.

ETIM Version 7 introduced with over 6,000 classes and imperial measurements for the North American market.

2018

Slovakia joins.

2019

Slovenia and Portugal join.

Proficl@ss International integrated into the ETIM standard to create a fifth 'crossover' Sector.

2020

Hungary and Estonia join.

Technical Committee re-organised into sectors to become the Standardisation Committee.

Global Industry Membership introduced enabling companies to become members of ETIM International for the first time.

Simon Barks elected as the fourth President.



INTRODUCTION TO ETIM INTERNATIONAL

While the ETIM classification model has proven its worth in many countries over the past decades, ensuring consistency, further adoption and long-term integration of the ETIM structure, by suppliers and wholesalers worldwide, will require extensive alignment and collaboration on a global scale.

ETIM International centrally manages the development, maintenance, publishing and promotion of the ETIM classification model.

MISSION STATEMENT

With the ETIM classification model, ETIM International aims to structure the flow of technical information within the value chain and support B2B professionals worldwide in selecting the right product solutions for their needs, at any given moment.

GOVERNANCE

Operationally, ETIM International is managed by Marc Habets, Technical Director, a full-time employee of the Organisation. There are three formal bodies:

- ◆ The General Assembly
- ◆ The Executive Board
- ◆ The Standardisation Committee

GENERAL ASSEMBLY

The General Assembly (GA) is the highest formal body in the organisation. It comprises a representative of each of the ETIM member countries and meets about twice a year with full powers to achieve the objectives and to ratify the vision and strategy of ETIM International.

Each country has one vote in the GA and formal decisions are made by majority. The GA not only elects the ETIM International Executive Board – the body in charge of implementing GA policies – but has also the authority to install specific policy groups and task teams.

EXECUTIVE BOARD

The Executive Board currently comprises six members including the President and the Vice-President. Board members are elected by the General Assembly for a term of three years and are re-electable for a new term.

IN NOVEMBER 2020 THE EXECUTIVE BOARD COMPRISED THE FOLLOWING:

- ◆ **SIMON BARKES**, President, ETIM UK
- ◆ **MARY SHAW**, Vice-President, ETIM North America
- ◆ **FRANK JAEGTNES**, Treasurer, ETIM Norway
- ◆ **MAGNUS SIREN**, ETIM Finland
- ◆ **ALBERT DUNNINK**, ETIM Netherlands
- ◆ **THORSTEN LUDEWIG**, ETIM Germany

STANDARDISATION COMMITTEE

The ETIM Standardisation Committee (SC) is the heart of ETIM International and the central body for all decisions regarding the standardisation process of the ETIM model, monitoring all its technical aspects. The SC reviews all proposed change requests (accept, rework, reject) by means of the Classification Management Tool (CMT). Each country member and each Global Industry member delegates one of their ETIM technical experts to the SC. The SC manages all technical coordination and (prospective) collaborations with other classification initiatives, within the parameters agreed the board and/or the General Assembly. For every additional sector served by ETIM, a dedicated SC subcommittee is set up to discuss sector-specific content issues and change requests.



CLASSIFICATION MODEL

THE ETIM CLASSIFICATION MODEL

ETIM provides an open standard for the unambiguous classification and specification of products in the building and building services installation sectors using a uniform product classification model. ETIM is multilingual and is technology, media and supplier neutral.

The product classification model is not an end in itself: it provides a structure for an electronic product database used in an online web shop, search engine or other business software application. The ETIM model is made up of four key elements: product classes, features, values and synonyms. The combination makes it easy for users to search and filter a database created using the ETIM model, and to find the correct product

The benefits of a uniform product classification can be felt throughout the supply chain. They include facilitation of logistical processes such as exchanging product data with multiple trading partners and increasing the efficiency of many internal company processes. Companies that adopt ETIM take a giant leap towards improved customer service and added value through reduction of errors and avoidance of unnecessary sales or procurement costs. Without standardised and uniform product data many digital processes simply cannot take place, so ETIM is fundamental to digitalisation of the sector.

ETIM International plays an active role in several complementary standardisation initiatives in order to promote widespread adoption and increased use of the ETIM classification. It has an active link with buildingSMART International and eCI@ss, while new developments such as ETIM MC (Modelling Classes) will further increase the importance of ETIM for BIM (Building Information Modelling).



MEMBERSHIP

THE NATIONAL ORGANISATIONS

ETIM International was founded to unite National ETIM Organisations operating in countries around the world. These National organisations are expected to represent the combined interests of the relevant national sectors and stakeholders. Furthermore, national ETIM organisations are responsible for the correct translation of the classification model, the promotion of the ETIM model, the preparation of change requests and any other activities as stated in the ETIM Statutes and Guidelines.

While the ETIM data standard is fixed across all countries, there are variations in how the national organisations operate adapting to local market conditions:

- ◆ In some countries ETIM has been established for over 20 years while others are just starting on their ETIM journey.
- ◆ In some countries, ETIM operates in several product sectors while in others it is only present in one. The most common sector is Electro-technical with HVAC and Sanitary in second place and growing fast. The other ETIM Sectors are Building Materials and Shipbuilding.
- ◆ In many countries a legal ETIM entity has been created to co-ordinate activities across several organisations and sectors. In others, ETIM is managed by one or more existing trade associations or industry bodies.
- ◆ Each National Organisation is responsible for the management of its own local members and they vary their approaches in line with practices in that country.



MEMBERSHIP (CONTINUED)

FULL COUNTRY MEMBERSHIP

A full membership of ETIM International is open to officially recognised organisations as specified in the statutes. These are usually trade associations or industry bodies. Individual companies in each country, such as manufacturers, wholesalers or electrotechnical contractors, are welcome to join ETIM International indirectly through membership of one or more of their National ETIM Organisations.

National ETIM Organisations manage the support of the members in that across all the sectors that it represents; this includes translations, helpdesk, training, communications, promotion, etc.

ETIM International membership fees comprise two elements: an annual country membership fee, based on the size of the country, and a fee for each sector that the organisation represents.

Country Members have one vote on the General Assembly and Standardisation Committee.

MULTI-COUNTRY MEMBERSHIP

An ETIM International Multi-country membership can be granted to local ETIM organisations that represent more than one country. A good example is ETIM North America, which oversees the USA, Canada and Mexico. The following conditions apply:

The local ETIM organisation manages the support of the members in all countries within the region for all the sectors it represents; this includes translations, helpdesk, training, communications, promotion, etc.

Regardless of the number of affiliated countries, regional memberships count as one single ETIM International member: one voice, one vote, one invoice.

ETIM International membership fees comprise an annual country membership fee based on the size of the country and a fee for each sector that organisation represents.

COUNTRY SECTOR MEMBERSHIP

At ETIM International, we advocate one national ETIM organisation per country, in which all relevant sectors are represented. On occasion, however, this is simply not feasible. Therefore, we may grant a so-called Country Sector Membership for multiple local ETIM organisations representing separate sectors (electro-technical, HVAC, construction, etc.) within one country under the following conditions:

Members from the same country have one combined voice and one vote in ETIM International (one country, one vote).

A custom individual fee for each local organisation.

GLOBAL INDUSTRY MEMBERSHIP

The ETIM International Global Industry membership is open to manufacturers, wholesalers, buying groups and contractors that are already members of at least five different national ETIM organisations. Global Industry Members have direct access to and participation in Standardisation Committee and expert groups – alongside national ETIM organisations. This not only allows for a consistent and efficient alignment of corporate requirements, but also for optimal technical expert input of globally active companies to further develop, enhance and maintain the ETIM classification model.

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

Trade Association

(Interessengemeinschaft für den Klassifizierungsstandard ETIM)

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers
- ◆ Software companies and solution providers
- ◆ Federations and trade associations

VIEW CURRENT LOCAL MEMBERSHIP

www.etim.at/mitglieder/

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Classification/data services
- ◆ Data validations/certification

National ETIM Organisation

ETIM AUSTRIA

(Interessengemeinschaft für den Klassifizierungsstandard ETIM)

CONTACT ADDRESS

ETIM Austria

c/o WKO – Bundesgremium des Radio
- und Elektrohandels

1045 Wien, Wiedner Hauptstraße 63
Österreich

T: +43 664 855 8138

E: p.benisch@e-procure.at

W: www.etim.at

CONTACTS

General & Technical:

Peter Benisch, Chairman

T (mobile): +43 664 855 8138

E: p.benisch@e-procure.at

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Belgium is not a separate legal entity

The Electrotechnical Sector is represented by FEDIBEL

The HVAC and Plumbing Sector is represented by FESAH

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers

VIEW CURRENT LOCAL MEMBERSHIP

<https://www.fedibel.be/nl/over-fedibel/leden>

<https://www.installdata.be/nl/deelnemers>

<https://www.fesah.be/nl/leden>

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Central product database
- ◆ Classification/data services
- ◆ Data validations/certification

National ETIM Organisation

ETIM BELGIUM

Electrotechnical: FEDIBEL

(La fédération des distributeurs en matériel électrotechnique en Belgique)

(Federation of Electrotechnical Distributors)

HVAC & Plumbing: FESAH

(Belgisch beroepsfederatie van de groothandel in sanitair - en verwarmings technieken)

(Federation of HVAC and Sanitary Distributors)

CONTACT ADDRESS

ETIM België

c/o FESAH

Excelsiorlaan 91

1930 Zaventem

Belgien

T: +32 2 720 40 80

E: ak@2ba.nl

W: www.installdata.be

CONTACTS

General & Technical:

Arnold Kampstra

T: +31 88 2220000

E: ak@2BA.nl

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Denmark is not a separate legal entity
Represented by VELTEK

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers
- ◆ Software companies and solution providers (special membership)

VIEW CURRENT LOCAL MEMBERSHIP

www.veltek.dk/medlemsliste/
www.veltek.dk/medlemsliste-g-o/
www.veltek.dk/medlemsliste-p-aa-2/

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Classification/data services

National ETIM Organisation

ETIM DENMARK

VELTEK

(VELTEK is a technical industry organisation)

CONTACT ADDRESS

ETIM Denmark

c/o VELTEK

Smedehol 13A

2730 Herlev

Danmark

T: +45 3332 1400

E: veltek@veltek.dk

W: [www.veltek.dk/om-veltek/etim-danmark/
faa-adgang-til-etim/](http://www.veltek.dk/om-veltek/etim-danmark/faa-adgang-til-etim/)

ELECTROTECHNICAL CONTACTS

General:

Per Rømer Kofod

T (mobile): +45 2140 2733

E: prk@veltek.dk

Technical:

Lennart Østergaard

T (mobile): +45 24233261

E: los@veltek.dk

HVAC AND PLUMBING CONTACTS

General & Technical:

Nicolai Garde-Dinesen

T (mobile): +45 20201426

E: ngd@veltek.dk

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Building Materials
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Estonia is not a separate legal entity
Represented by Eesti Elektritööde Ettevõtjate Liit

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers and retailers
- ◆ Installers (indoor/outdoor)
- ◆ Universities and technical schools
- ◆ Technical designers
- ◆ Wholesalers
- ◆ Retailers

VIEW CURRENT LOCAL MEMBERSHIP

www.eetel.ee/liikmete-nimekiri/

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Central product database

National ETIM Organisation

ETIM ESTONIA

EAAE

Eesti Elektritööde Ettevõtjate Liit
(Estonian Association of Electrical Enterprises)

CONTACT ADDRESS

ETIM Estonia
c/o Eesti Elektritööde Ettevõtjate Liit.
Akadeemia tee 21/3 -206
Tallinn 12618
Estonia
T: +372 5048203
E: eetel@eetel.ee
W: www.eetel.ee

CONTACTS

General and Technical:

Arles Taal
T: +372 5059281
E: arles@eetel.ee

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Building Materials
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Finland is not a separate legal entity

The Electrotechnical Sector is represented by Sähkötekni-
sen Kaupan Liitto ry (STK) (Finnish Electrotechnical Trade Association)

The HVAC and Plumbing Sector is represented by Talteka (Finnish
Building Services Industry and Trade)

The Building Sector is represented by Rakennustieto RTS sr (The
Building Information Foundation)

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers

VIEW CURRENT LOCAL MEMBERSHIP

Electrotechnical: www.stkliitto.fi/jasenet.html

HVAC and Plumbing: www.talteka.fi/jasenyriytykset-members

Building Materials: www.rakennustieto.fi

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Central product database
- ◆ Classification/data services

National ETIM Organisation

ETIM FINLAND

STK

Electrotechnical Sähkötekni-
sen Kaupan Liitto ry
(Finnish Electrotechnical Trade Association)

HVAC & Plumbing: Talteka
(Finnish Building Services Industry and Trade)

Building: Rakennustieto RTS sr
(The Building Information Foundation)

CONTACT ADDRESS

ETIM Finland
c/o STK
Takomotie 8
00380 Helsinki
Suomi
T: +358 45 1111962
W: www.etim.fi

ELECTROTECHNICAL CONTACTS

General:

Tarja Hailikari
T: +358 40 7358673
E: tarja.hailikari@stkliitto.fi
W: www.stkliitto.fi
E: tuotetiedot@stkliitto.fi

Technical:

Katri Huhtinen
T: +358 50 3019000
E: katri.huhtinen@stkliitto.fi

HVAC AND PLUMBING CONTACTS

General & Technical:

Magnus Siren
T: +358 40 884 8952
E: magnus.siren@lvi-info.fi
W: www.lvi-info.fi
E: info@lvi-info.fi

BUILDING MATERIALS CONTACTS

General & Technical:

Laura Apilo
T: +358 40 551 8216
E: laura.apilo@rakennustieto.fi
W: www.rakennustieto.fi, <https://www.rttuotetieto.fi/>
E: rakennustieto@rakennustieto.fi

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Tools, hardware and site supplies
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

Not for profit organisation

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers
- ◆ Software companies and solution providers

VIEW CURRENT LOCAL MEMBERSHIP

www.etim-france.fr/fr/qui-sommes-nous/nos-adherents

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Classification/data services

National ETIM Organisation

ETIM FRANCE

ETIM France

CONTACT ADDRESS

ETIM France
17, rue de l'Amiral Hamelin,
75783 PARIS Cedex 16
France

T: +33 1 72 38 92 54

E: secretariat@etim-france.fr

W: www.etim-france.fr/fr/

CONTACTS

General & Technical:

Wolfgang Leichnig

T: +33 1 72 38 92 50

E: wolfgang.leichnig@etim-france.fr

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

Not for profit organisation

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers
- ◆ Software companies and solution providers
- ◆ Federations and Trade Associations

VIEW CURRENT LOCAL MEMBERSHIP

www.etim.de/mitglieder/

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ (Local) software tools
- ◆ Classification/data services
- ◆ Data validations/certification

National ETIM Organisation

ETIM GERMANY

ETIM Deutschland e.V.

CONTACT ADDRESS

ETIM Deutschland e.V.

Lyoner Str. 9,

60528 Frankfurt

Deutschland

T: +49 9131 533 87 72

E: stabstelle@etim.de

W: www.etim.de

CONTACTS

General:

Thorsten Ludewig

T: +49 421 2029 490

E: Thorsten.Ludewig@gc-gruppe.de

ELECTROTECHNICAL CONTACTS

Technical:

Karl Pappas

T: +49 9131 533 87 72

E: stabstelle@etim.de

HVAC AND PLUMBING CONTACTS

Technical:

ITEK GmbH

T: + 49 5251 16140

E: etim-shk@itek.de

BUILDING MATERIALS CONTACTS

Technical:

Heiko Dehne

T: + 49 9131 927 88 81

E: heiko.dehne@4mediaselling.de

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Hungary is not a separate legal entity
Represented by Villamosipari Vállalkozók Egyesülete

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers
- ◆ Contractors/Installers

VIEW CURRENT LOCAL MEMBERSHIP

www.villamosipar.hu/hu/rolunk/tagjaink

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Classification/data services

National ETIM Organisation

ETIM HUNGARY

Villamosipari Vállalkozók Egyesülete
(Association of Electrical Contractors)

CONTACT ADDRESS

ETIM Magyarország
c/o Villamosipari Vállalkozók Egyesülete
1042 Budapest Árpád út 67. I/6
Magyarország
T: +36 307554513
E: vve@villamosipar.hu
W: www.villamosipar.hu

CONTACTS

General & Technical:

Zsuzsanna Nedeczky
T: +36 307554513
E: vve@villamosipar.hu

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Italy is not a separate legal entity

The Electrotechnical Sector is represented by METEL.
(Associazioni che compongono la filiera del materiale elettrico)
(The Associations for the Electrotechnical supply chain)

The HVAC and Plumbing Sector is represented by ANGAISA
(Associazione Nazionale Commercianti Articoli Idrosanitari, Climatizzazione, Pavimenti, Rivestimenti Ed Arredobagno)
(National Association of HVAC and Sanitary, Flooring, Coverings and Bathroom Furniture Distributors)

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Country Sector Memberships

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers, and agents (Electrotechnical only)
- ◆ Wholesalers

VIEW CURRENT LOCAL MEMBERSHIP

For Electrotechnical

www.aziendeintegrate.it/site/search-companies

For HVAC and Plumbing

www.angaisa.it/soci/chi-sono-i-soci/

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

Electrotechnical:

- ◆ Central product database
- ◆ Local software tools
- ◆ Data validations/certification

National ETIM Organisation

ETIM ITALY

Electrotechnical: METEL

HVAC & Plumbing: ANGAISA

ELECTROTECHNICAL CONTACT ADDRESS

ETIM Italia
c/o METEL
Via Montefeltro, 6
20156, Milano
Italia
T: +39 02 34536118
E: etim@metel.it
W: www.etim-international.it

CONTACTS

General:

Giorgio Casanova
T: +39 02 34536118
E: giorgio.casanova@metel.it

Technical:

Alessandro Guglielmi
T: +39 02 34536118
E: alessandro.guglielmi@metel.it

HVAC AND PLUMBING CONTACT ADDRESS

ETIM Italia
c/o ANGAISA
via Pellizza da Volpedo 8
20149, Milano
Italia
T: +39 02 43990459
E: etim@etim.it
W: www.angaisa.it

CONTACTS

General:

Corrado Oppizzi
T: +39 02 43990459
E: oppizzi@angaisa.it

Technical:

Luca Ferraro
T: +39 0541 736357
E: supporto@etim.it

SOCIAL MEDIA

LINKEDIN: www.Linkedin.com/company/angaisa
FACEBOOK: www.facebook.com/ANGAISA/
TWITTER: @ANGAISA_ITS
YOUTUBE: ANGAISA

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

Not for profit organisation

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers

VIEW CURRENT LOCAL MEMBERSHIP

www.etim.lt

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

National ETIM Organisation

ETIM LITHUANIA

NETA

(Nacionalinė elektros technikos verslo asociacija)

(National Electrical Engineering Business Association)

CONTACT ADDRESS

ETIM Lietuva
c/o NETA
Vilkpėdės str. 4,
LT-03151, Vilnius,
Lietuva

T: +370 68523444

E: gediminas.abartis@neta.lt

W: www.etim.lt

CONTACTS

General & Technical:

Gediminas Abartis

T (mobile): +370 68523444

E: gediminas.abartis@neta.lt

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Building Materials
- ◆ Shipbuilding
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Netherlands is not a separate legal entity
Represented by Ketenstandaard Bouw en Installatie

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers
- ◆ Contractors/Installers
- ◆ Software companies and solution providers

VIEW CURRENT LOCAL MEMBERSHIP

www.ketenstandaard.nl/deelnemers/

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Local software tools
- ◆ Data validations/certification
- ◆ Other standards

National ETIM Organisation

ETIM NETHERLANDS

Ketenstandaard Bouw en Installatie

CONTACT ADDRESS

ETIM Nederlands
c/o St. Ketenstandaard Bouw en Techniek
Horaplantsoen 14
6717LT Ede
Nederland

T: +31 88 1500 800

E: info@ketenstandaard.nl

W: www.ketenstandaard.nl

CONTACTS

General:

Jeroen van der Holst

T (mobile): +31 65 3338 145

E: jvdh@ketenstandaard.nl

Technical:

Gabi Jongste

T (office): +31 88 1500 807

E: g.jongste@ketenstandaard.nl

Ellen Nab

T (office): +31 88 1500 810

E: e.nab@ketenstandaard.nl

SOCIAL MEDIA

LINKEDIN:

www.linkedin.com/groups/8705354/

www.linkedin.com/company/ketenstandaard-bouw-en-installatie/



Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

Not for profit Organisation

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Multi-country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers
- ◆ Contractors/Installers
- ◆ Software companies and solution providers
- ◆ Federations and Trade Associations

VIEW CURRENT LOCAL MEMBERSHIP

www.etim-na.org/about-us/members/

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

National ETIM Organisation

ETIM NORTH AMERICA

ETIM North America

CONTACT ADDRESS - USA OFFICE

ETIM NA
423 W. Broadway, Suite 220
Salt Lake City
UT, 84101
USA

T: +1 385 240 0444

E: info@etim-na.org

W: www.etim-na.org

CONTACT ADDRESS - CANADA OFFICE

ETIM NA
685 Rosehill Avenue
Ottawa
ON, K2S 0W5
Canada

T: +1 385 240 0444

E: info@etim-na.org

W: www.etim-na.org

CONTACTS

General & Technical:

Mary Shaw

T (Mobile): +1 416 886 4946

E: mary@etim-na.org

SOCIAL MEDIA

LINKEDIN: www.Linkedin.com/company/etimnorthamerica/

FACEBOOK: www.facebook.com/etimnorthamerica/

TWITTER: twitter.com/etim_na

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Building Materials
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Norway is not a separate legal entity

The Electrotechnical Sector is represented by EFO

The HVAC and Plumbing Sector is represented by NRF

The Building Sector is represented by Byggtjeneste.

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers
- ◆ Federations and Trade Associations

VIEW CURRENT LOCAL MEMBERSHIP

www.etim-norge.no/

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Central product database
- ◆ Classification/data services

National ETIM Organisation

ETIM NORWAY

Electrotechnical: (EFO)

Elektroforeningen
(Electrical Association)

HVAC & Plumbing: NRF

(Norske Rørgrossisters Forening)
(Norwegian Pipe Wholesalers Association)

Building: Byggtjeneste

(Construction Services)

CONTACT ADDRESS

E: kontakt@etim-norge.no

W: www.etim-norge.no

ELECTROTECHNICAL CONTACTS

General :

Frank Jaegtnes

T (mobile): +47 92045716

E: frank@efo.no

Technical:

Phillip Tran

T (mobile): +47 97102641

E: phillip@efo.no

HVAC AND PLUMBING CONTACTS

General & Technical:

Terje Røising

T (mobile): +47 90615544

E: terje@vvsnr.no

E: vvs@etim-norge.no

BUILDING MATERIALS CONTACTS

General & Technical:

Bjørn Lindebrekke or Ole Gunnar Honningsøy

T (mobile): +47 23114400

E: bli@byggtjeneste.no

E: bygg@etim-norge.no

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

Corporate company (sector owned)

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers
- ◆ Software companies and solution providers
- ◆ Federations and Trade Associations

VIEW CURRENT LOCAL MEMBERSHIP

www.etim.org.pl

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Local software tools
- ◆ Classification/data services
- ◆ Data validations/certification

National ETIM Organisation

ETIM POLAND

ETIM Polska sp. z o.o.

CONTACT ADDRESS

ETIM Polska Sp. z o.o.
Pl. Defilad 1, pok. 2322
00-901 Warszawa,
Polska

T: +48 510 277 777

E: tomasz.boruc@etim.org.pl

W: www.etim.org.pl

CONTACTS

General:

Tomasz Boruc

T: +48 510 277 777

E: tomasz.boruc@etim.org.pl

Technical:

Grzegorz Nowak

T: +48 512 555 879

E: grzegorz.nowak@medialab.pl

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Portugal is not a separate legal entity

Represented by AGEFE

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers

VIEW CURRENT LOCAL MEMBERSHIP

www.agefe.pt

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

National ETIM Organisation

ETIM PORTUGAL

AGEFE

(Associação Empresarial dos Sectores Eléctrico, Electrodoméstico, Fotográfico e Electrónico)

(Business Association of the Electrical, Household, Photographic and Electronic Sectors)

CONTACT ADDRESS

ETIM Portugal

c/o AGEFE

Campo Grande, 28 - 10 C

1700-093 Lisboa

Portugal

T: +351 210 182 127

E: info@etimportugal.pt

W: www.etimportugal.pt/

CONTACTS

General:

Daniel Ribeiro

T: +351 210 182 127

E: daniel.ribeiro@agefe.pt

Technical:

Rui Monteiro

T: +351 936 483 439

E: rui.monteiro@etimportugal.pt

SOCIAL MEDIA

LinkedIn: www.Linkedin.com/company/etimportugal/

Facebook: www.facebook.com/etimportugal

Local ETIM membership

ETIM is active in the following Product sectors

- ◆ Electrotechnical
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Russia is not a separate legal entity

Represented by RAEC

(Russian Association of Electronic Communications)

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Wholesalers

VIEW CURRENT LOCAL MEMBERSHIP

www.raec.su/en/membership/

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Central Product Database
- ◆ Classification/data services
- ◆ Other Standards
- ◆ Local Software Tools

National ETIM Organisation

ETIM RUSSIA

RAEC

Российская ассоциация электротехнических компаний
(Russian Association of Electro-technical Companies)

CONTACT ADDRESS

ETIM Россия

с/о RAEC

Office 708, Floor 7

20, Building 1

3D Yamskogo Polya Street

Moscow

Russia

T: +7 499 704 66 42 ext. 1030

E: avdonina@raec.su

W: www.catalog.raec.su

CONTACTS

General & Technical:

Maya Avdonina

T: +7 499 704 66 42 ext. 1030

E: avdonina@raec.su

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

VIEW CURRENT LOCAL MEMBERSHIP

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

National ETIM Organisation

ETIM SLOVAKIA

CONTACT ADDRESS

ETIM Slovakia
Lesná 883/4
908 51 Barber
Slovensko
T: +421 902 913 140
E: info@etim.sk
W: www.etim.sk

CONTACTS

General:

Technical:

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Slovenia is not a separate legal entity
Represented by GZS ZEE

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents

VIEW CURRENT LOCAL MEMBERSHIP

www.etim.si

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Central product database

National ETIM Organisation

ETIM SLOVENIA

GZS ZEE (Gospodarska Zbornica Slovenije. Zbornica elektronske in elektroindustrije)

(Slovenian Chamber of Commerce. Chamber of Electronic and Electrical Industry)

CONTACT ADDRESS

ETIM Slovenija
c/o GZS ZEE
Dimičeva 13
1504 Ljubljana
Slovenija
T: +386 1 5898 303
E: mitja.virant@gzs.si
W: www.etim.si

CONTACTS

General:

Mitja Virant
T: +386 1 5898 303
E: mitja.virant@gzs.si

Technical:

Igor Gramc
T: +386 31 772 642
E: igor.gramc@grf.si

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Spain is not a separate legal entity
Represented by PLATAFORMA ELECTRONET

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers
- ◆ Software companies and solution providers

VIEW CURRENT LOCAL MEMBERSHIP

www.etim-spain.es

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Central product database
- ◆ Data validation/certification

National ETIM Organisation

ETIM SPAIN

PLATAFORMA ELECTRONET
(A cooperation between Manufacturers, (AFME), and Wholesalers, (ADIME)).

CONTACT ADDRESS

ETIM España
c/o PLATAFORMA ELECTRONET
477 Diagonal Avenue
12th floor, A
08036 Barcelona
España
T: +34 902 33 08 00
E: etim@etim-spain.es
W: www.etim-spain.es

CONTACTS

General:

Alejandro Bungalés Gil
T: + 34 93 405 07 25
E: alejandro.burgales@afme.es

Technical:

Pere Crisol Milian
T: + 34 902 33 08 08
E: pcrisol@etim-spain.es

SOCIAL MEDIA

TWITTER: @ETIM_Spain

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Building Materials
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

ETIM Sweden is not a separate legal entity

The Electrotechnical Sector is represented by Sveriges Elgrossister

The HVAC and Plumbing Sector is represented by VVS-information

The Building Sector is represented by Bygghandlarna

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers

VIEW CURRENT LOCAL MEMBERSHIP

www.etim.se

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Central product database
- ◆ Data validations/certification

National ETIM Organisation

ETIM SWEDEN

Electrotechnical: Sveriges Elgrossister
(Sweden's Electric wholesalers)

HVAC & Plumbing: VVS-information
(owned by wholesalers and manufacturers in Sweden)

Building Materials: Bygghandlarna
(Building Materials Merchants)

CONTACT ADDRESS

ETIM SE
c/o SEG
Box 17154
104 62 Stockholm
Sverige
T: +46 8 663 01 30
E: info@etim.se
W: www.etim.se

ELECTROTECHNICAL CONTACTS

General & Technical:
Mårten Alrenius
T: +46 8 663 01 33
E: marten.alrenius@seg.se

HVAC AND PLUMBING CONTACTS

General & Technical:
Hans Karlsson
T: +46 8 556 95 786
E: hans.karlsson@vvsinfo.se

E: info@vvsinfo.se

BUILDING MATERIALS CONTACTS

General & Technical:
Calle Grundkvist
T: +46 707 77 92 97
E: calle.grundkvist@logiq.se

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

Association

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers

VIEW CURRENT LOCAL MEMBERSHIP

List of ELDAS wholesaler members:

www.eldas.ch/de/ueber-uns/unsere-mitglieder

List of ELDAS supplier/manufacture contributors:

www.eldas.ch/de/dienstleistungen-und-informationen/lieferanten-informationen:

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Central product database
- ◆ Classification/data services

National ETIM Organisation

ETIM SWITZERLAND

Electrotechnical: ELDAS

(Elektro Datenbank Schweiz)

(Swiss Electrotechnical Database)

HVAC: IGH

(Interessengemeinschaft Datenverbund)

(Data Advisory Group)

Plumbing: SGVSB

(Schweiz Grosshandelsverband der Sanitären Branche)

(Swiss Association for Sanitary Distributors)

CONTACT ADDRESS

ETIM Suisse

St. Jacob Tower, Entry B

2nd Floor, Birsstrasse 320

CH-4052 Basel

Switzerland

T: +41 61 385 98 58

E: info@etim.ch

W: www.etim.ch

ELECTROTECHNICAL CONTACTS

General & Technical:

Nicolas Batas-Bjelic

T: +41 61 385 98 56

E: n.batas-bjelic@eldas.ch

HVAC AND PLUMBING CONTACTS

General & Technical:

Kurt Zwimpfer

T: +41 (0)44 260 27 05

E: hvac@etim.ch

Local ETIM membership

ETIM IS ACTIVE IN THE FOLLOWING PRODUCT SECTORS

- ◆ Electrotechnical
- ◆ HVAC and Plumbing
- ◆ Building Materials
- ◆ Tools, hardware and site supplies

TYPE OF ETIM ORGANISATION

Not for profit organisation (sector owned)

The Electrotechnical Sector is represented by the EDA

The HVAC and Plumbing Sector is represented by the BMF

The Building Sector is represented by the BMF

TYPE OF ETIM INTERNATIONAL MEMBERSHIP

Full country membership

LOCAL ETIM MEMBERSHIP IS OPEN TO THE FOLLOWING TYPES OF BUSINESS

- ◆ Manufacturers, importers and agents
- ◆ Wholesalers
- ◆ Software companies and solution providers

VIEW CURRENT LOCAL MEMBERSHIP

Electrotechnical:

www.etim-uk.co.uk/Electrotechnical-associates/

SERVICES OFFERED TO LOCAL MEMBERS (IN ADDITION TO STANDARD ETIM SUPPORT)

- ◆ Central product database

National ETIM Organisation

ETIM UK

Electrotechnical: EDA

Electrical Distributors' Association

HVAC & Plumbing: BMF

Builders Merchants Federation

Building Materials: BMF

Builders Merchants Federation

CONTACT ADDRESS

ETIM UK Limited

c/o EDA

Rotherwick House

3 Thomas More Street

St Katharine's & Wapping

London E1W 1YZ

UK

T: +44 20 3141 7350

E: info@etim-uk.co.uk

W: www.etim-uk.co.uk

CONTACTS:

General:

Margaret Fitzsimons

T (mobile): +44 7736 365 352

E: Margaret.fitzsimons@eda.org.uk

ELECTROTECHNICAL CONTACTS

Technical:

Richard Appleton

T: +44 20 3141 7357

E: Richard.appleton@eda.org.uk

HVAC & PLUMBING CONTACTS

Technical:

David Bate

T: +44 24 7685 4991

E: dave.bate@bmf.org.uk

BUILDING MATERIALS CONTACTS

Technical:

David Bate

T: +44 24 7685 4991

E: dave.bate@bmf.org.uk

SOCIAL MEDIA

LINKEDIN: [www.Linkedin.com/company/28919170/](https://www.linkedin.com/company/28919170/)

COUNTRY MEMBERSHIP BY SECTOR (Oct 2020)

ETIM Member Countries 22	Year of Joining	No Sectors	Electrotechnical 22	HVAC & Plumbing 13	Building Materials 5	Tools, Hardware & Site Supplies (Cross sectorial)	Shipbuilding 1	Further Information
Austria	2010	3	✓	✓		✓		www.etim.at
Belgium	2006	3	✓	✓		✓		www.etim.at
Denmark	2014	3	✓	✓		✓		www.veltek.dk
Estonia	2020	2	✓			✓		www.eetel.ee
Finland	2015	4	✓	✓	✓	✓		www.etim.fi
France	2012	3	✓	✓		✓		www.etim-france.fr
Germany	1999	3	✓	✓		✓		www.etim.de
Hungary	2020	2	✓			✓		www.villamosipar.hu
Italy	2015	3	✓	✓		✓		www.etim-international.it www.etim.it/
Lithuania	2017	2	✓			✓		www.etim.lt
Netherlands	1991	5	✓	✓	✓	✓	✓	www.ketenstandaard.nl
North America (Canada, US, Mexico)	2015	2	✓			✓		www.ETIM-na.org
Norway	2014	4	✓	✓	✓	✓		www.etim-norge.no
Poland	2010	3	✓	✓		✓		www.etim.org.pl
Portugal	2019	2	✓			✓		www.etimportugal.pt
Russia	2017	2	✓			✓		www.catalog.raec.su
Slovakia	2018	2	✓			✓		www.etim.sk
Slovenia	2019	2	✓			✓		www.etim.si
Spain	2006	2	✓			✓		www.etim-spain.es
Sweden	2006	4	✓	✓	✓	✓		www.etim.se
Switzerland	2006	3	✓	✓		✓		www.eldas.ch
UK	2017	4	✓	✓	✓	✓		www.etim-uk.co.uk